



work it!

conference 2010

Supply chain issues and innovation in **PPE**, **Corporatewear** and **Workwear**



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gives you everything you need to know to grow your business in just one day!

Tickets available now!

To book your place, please visit

www.workwearshow.co.uk/conference/reg

or contact Rudy Britton Tel: +44 (0) 870 870 4578

Email: rudy@workwearshow.co.uk

 **Workwear and Corporate Clothing Show**

Ricoh Arena | Coventry | 13/14 April 2010

www.workwearshow.co.uk

Organised by **Corporate Clothes Show LLP**
www.workwearshow.co.uk

13th April 2010
8:30am to 1:30pm

Tickets £149.95 + VAT
per delegate.

Please book now to
secure your place.



At **workit! 2010** leading industry experts will present on the main issues facing the industry today and the trends and technologies that will shape it tomorrow. This year's theme is the 'Supply Chain and Innovation'. The international panel of speakers will discuss the latest in PPE legislation, the practicalities of sourcing in the economic downturn, how buyers and suppliers can work together more effectively, long distance manufacturing, tendering successfully, branding, nanotechnologies and the next generation of protective clothing. **workit! conference 2010** is a one-stop shop of information for an industry that never rests.

Conference Speakers



**Robin Vryenhoef,
Sales Manager,
Syscom**

Robin qualified as a chemical engineer from university before working with PA Management Consultants, helping local businesses and authorities to improve their efficiency.

Robin joined Syscom in 1993 and now heads up Syscom's corporate and workwear software division. He has extensive experience and knowledge of manufacturing and distribution within the textile industry having worked closely with textile and apparel companies over the last 25 years.



**Mike Flanagan,
CEO,
Clothesource
Limited**

Mike established Clothesource to provide apparel buyers and sellers throughout the world with the hard data to make good sourcing decisions and understand their competitiveness.

He has formerly held a number of senior international buying, marketing and operations posts in the retail divisions of groups such as Associated British Foods, British Petroleum and US Shoe.



**Daren Turner,
Operations
Manager,
Incorporatewear**

Daren has spent 25 years in the clothing industry, the first 18 years manufacturing garments for Marks & Spencer.

At Incorporatewear Ltd he is responsible for sourcing, manufacturing and subsequent distribution to nearly 200,000 wearers in the UK, Europe and beyond.



**Nick Barnes,
Head of
Procurement
& Supplies,
Hertfordshire
Constabulary**

Nick started his career as an office manager, progressing to management accountant and then facilities manager. For eleven years he was the procurement lead at Tibbett & Britten plc for utilities, diesel, communications and stationery with a budget responsibility of £150 million. For the past six years he has worked for Hertfordshire Constabulary and is currently responsible for purchasing any goods or services required by the Constabulary.



**Ann Dowdeswell,
Sales Director,
de Baer**

Mother of two Ann is passionate about design and service and has been instrumental in winning big brand contracts at de Baer over the past nine years.

Ann graduated in Design and Clothing Management in South Africa and worked in the fashion industry for five years followed by three years at Carter Harris as head of sales before moving to the UK.

Speakers



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Conference Speakers



Jim Findlay,
Associate,
W. L. Gore &
Associates
(UK) Ltd

Jim has been employed by W. L. Gore and Associates (UK) Ltd for over 16 years as a product specialist in technical waterproof and breathable laminates. He is an active member of Gore's European Workwear Business Unit and is also a member of advisory bodies, trade associations and European Norm committees.

His in-depth knowledge in the technical textile sector has been gained from over 27 years of technical and commercial experience in this specialist marketplace.



Robert Kaiser,
Founder,
PPSS Group

Robert is the founder of PPSS Ltd. PPSS are experts in helping the public and private sector to gain a clear understanding of how to improve lone worker safety.

Being a well-informed and knowledgeable point of contact for all issues relating to workplace violence and lone worker safety, PPSS specialize in providing a no-nonsense and convincing consultancy service.



Helen Harker,
Head of Design,
Simon Jersey

Helen has been with Simon Jersey for 20 years. She is a highly motivated, conscientious, practical and creative designer with a wealth of knowledge from 20 years experience in the corporate wear market.

Throughout her career she has held various roles within design and is now head of design and responsible for the design team.



Henk Luiken,
UK Business
Manager,
Carhartt

Henk has 26 years' international experience in the apparel industry. His roles have involved retail sales and management, and training medium-sized and larger companies.

His current role at Carhartt specialises in key account management, rolling out distribution networks, and sales and management training on brand, product and communication.



Ottilia Saxl,
Director, NANO
Magazine

Ottilia founded the Institute of Nanotechnology in 1997, a registered charity, with the aim of disseminating information on (what was then) the new field of nanotechnology. The Institute is now one of the most important providers of analysis and foresight relating to nanotechnology, worldwide.

To make nanotechnology even more accessible, Ottilia started NANO magazine in 2007 and has since devoted herself to promoting nanotechnology, especially for its benefits to industry, society and the environment.

Speakers



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Conference Agenda

- 08:30 **Registration and Coffee**
- 09:30 **Welcome and Introduction**
Chairperson - Robin Vryenhoef, Sales Manager, Syscom PLC
- Part One: Getting the Right Supply Base**
- 09:50 **The outlook for sourcing clothes 2010-2012**
Mike Flanagan, CEO, Clothesource Limited
- 10:10 **Practical considerations of global corporatewear sourcing**
Daren Turner, Operations Manager, Incorporatewear
- 10:30 **The win-win scenario: partnership procurement**
Nick Barnes, Head of Procurement & Supplies, Hertfordshire Constabulary
- 10:50 MORNING BREAK
- Part Two: Technical Updates and Specifying**
- 11:10 **A tender subject: how to specify and evaluate clothing**
Ann Dowdeswell, Sales Director, de Baer
- 11:30 **Weather protective clothing: regulation update**
Jim Findlay, Associate, Gore Workwear UK
- 11:50 **PPE: Our responsibility to protect those who serve**
Robert Kaiser, Founder, PPSS Group
- Part Three: Looking to the Future – Technology/Innovations**
- 12:10 **Making a statement: corporate trends - past, present and future**
Helen Harker, Head of Design, Simon Jersey
- 12:30 **The role of branding in occupational clothing**
Henk Luiken, UK Business Manager, Carhartt
- 12:50 **Nanotechnologies and next-generation clothing for extreme environments**
Ottilia Saxl, Director, NANO Magazine
- NB: There will be a five minute question and answer session after each presentation.
- 13:10 **Conference Close**
- 13:15 **Lunch**

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